

**Curriculum Vitae**  
**Sung Hee Kim**

Office Address:

Department of Psychology  
University of Kentucky  
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**Education and Training**

Ph.D.                      Tufts University, 1991  
                                 Major Area: Social Psychology

M.A. Equivalence      University of Illinois at Urbana-Champaign, 1987  
                                 Major Area: Social Psychology

M.A.                      Seoul National University, Korea, 1982  
                                 Major Area: Social Psychology

B.A.                      Cheonbuk National University, Korea, 1978  
                                 Major Area: English

Special Training      Program on Negotiation at Harvard Law School (1990-1991)  
in Negotiation

**Honors and Awards**

- 2005 College of Arts & Sciences Outstanding Teaching Award in Social Sciences Area, University of Kentucky
- 1999 Chancellor's Teaching Award for non-tenured faculty, University of Kentucky
- 1999 PSI CHI's most favorite faculty, Department of Psychology, University of Kentucky
- 1996, 1997, 1998, 1999, 2000, 2001, 2002, 2003 A&S "Top-Ten" professor, College of Arts and Sciences, University of Kentucky

- The 1996 best book award of International Association for Conflict Management for *Social conflict Escalation, stalemate, and settlement* by Rubin, J., Pruitt, D. J., & Kim, S. H. (1994). New York: McGraw-Hill
- 1992 The Society for the Psychological Study of Social Issues (SPSSI) Dissertation Competition (1st place)
- 1991 Peace Scholar of the United States Institute of Peace
- 1990 American Psychological Association Dissertation Research Award
- 1989 American Psychological Association Travel Award

### **Employment**

- 8/2001-Present Associate Professor, Department of Psychology, University of Kentucky
- 8/1995-7/2001 Assistant Professor, Department of Psychology, University of Kentucky
- 1/1994-5/1995 Instructor, Department of Psychology, University of Kentucky
- 1/1992-12/1993 Part-time Instructor, Department of Psychology, University of Kentucky
- 1/1982-5/1985 Part-time Instructor, Yeonsei University, Korea; Hanyang University; Korea; Seoul National University, Korea

### **Teaching Experience**

#### University of Kentucky

- Psychology of Sex Roles
- Introduction to Social Psychology
- Independent Work in Psychology
- Applications of Statistics in Psychology
- Industrial/Organizational Psychology
- Group Processes and Dispute Management
- Graduate Seminar on Teaching of Psychology
- Orientation to Psychology
- Senior Internship

## Research-Related Experience

- 1990-1991 Intern, Program on Negotiation at Harvard Law School
- 1990-1991 Negotiation Consultant, General Electric Aircraft Engines Company
- 1983-1985 Research Fellow, Institute of Intelligence Development, Korea

## Research Interests

- The Role of Social Emotions in Conflict Process
- Social dilemmas

## Books

- Pruitt, D., & Kim, S. H. (2004). *Social conflict: Escalation, Stalemate, and Settlement (3rd ed.)*. New York: McGraw-Hill.
- Rubin, J. Z., Pruitt, D., & Kim, S. H. (1994). *Social conflict: Escalation, Stalemate, and Settlement (2nd ed.)*. New York: McGraw-Hill. Translated in Russian (2001) and in Greek (1999).
- Rubin, J. Z., Pruitt, D., & Kim, S. H. (1994). *Social conflict: Escalation, Stalemate, and Settlement (2nd ed.): Instructor's Manual*. New York: McGraw-Hill.

## Publications

- Smith, R.H., & Kim, S. H. (2008). An introduction to the study of envy. In R. H. Smith (Ed.), *Envy: Theory and research*. New York, NY: Oxford University Press.
- Smith, R.H., & Kim, S. H. (2007). Comprehending envy. *Psychological Bulletin*, 133, 46-64.
- Smith, R.H., Eyre, H.L., Powell, C.A.J., & Kim, S.H. (2006). Relativistic origins of emotional reactions to events happening to others and ourselves. *British Journal of Social Psychology*, 45, 357-371.
- Kim, S. H. (2005). The role of vengeance in conflict escalation. In Zartman, I. W. & G. O. Faure (Eds). *Escalation and negotiation in international conflicts* (pp. 141-162). New York: Cambridge University Press.
- Kim, S. H. (2003). Selling and buying "Harm" in Korea: Cultural differences in negotiation. In G. Faure (Ed.). *How people negotiate: Resolving disputes in different cultures*. Dordrecht, the Netherlands: Kluwer Academic.
- Kim, S.H., & Webster, J.M. (2001). Getting competitors to cooperate: A comparison of three

- reciprocal strategies. *Representative Research in Social Psychology*, 25, 9-19.
- Smith, R. H., Parrot, G. W., Diener, E., Hoyle, R.H., & Kim, S. H. (1999). Dispositional envy. *Personality and Social Psychology Bulletin*, 25, 1007-1020.
- Kim, S. H., Smith, R. H., & Brigham, N. (1998). The effects of power imbalance and the presence of third parties on upward and downward revenge. *Personality and Social Psychology Bulletin*, 24, 353-361.
- Hilton, D. J., Smith, R. H., & Kim, S. H. (1995). The processes of dispositional and causal explanation. *Journal of Personality and Social Psychology*, 68, 377-387.
- Kim, S. H. & Smith, R. H. (1993). Revenge and conflict escalation. *Negotiation Journal*, 9, 37-43.
- Smith, R. H., Hilton, D. J., Kim, S. H., & Garonzick, R. (1992). Knowledge-based causal inference: Norms and the usefulness of distinctiveness. *British Journal of Social Psychology*, 31, 239-248.
- Rubin, J. Z., Kim, S. H., & Peretz, N. M. (1990). Expectancy effects and negotiation. *Journal of Social Issues*, 46, 125-139.
- Smith, R. H., Kim, S. H., & Parrott, W. G. (1988). Envy and jealousy: Semantic problems and experiential distinctions. *Personality and Social Psychology Bulletin*, 14, 401-409.

### **Technical or Final Reports**

- Kim, S. H., Talyor, R., & Kramer, P.J. (1999). Improving undergraduate education in psychology: Attrition, graduation rates, and quality of learning. University of Kentucky.
- Kim, S. H. (1991). *Conflict, negotiation and dispute resolution: Annotated bibliography*. Cambridge, MA: Program on Negotiation at Harvard Law School.

### **Presentations**

- Smith, R.H., Combs, D.J.Y., Powell, C.A.J., & Kim, S.H. The awe-inspired and social nature of goosebumps. Poster to be presented at the annual meeting of the Society for Personality and Social Psychology, Memphis, TN, January, 2007.
- Combs, D.J.Y, Smith, R.H., & Kim, S.H. *Schadenfreude* and presidential politics: The secretly funny thing about a poor economy. Poster to be presented at the Annual Meeting of the Society for Personality and Social Psychology, San Diego, February, 2006.

- Kim, S. H., Campbell, G., Jackson, M., & Smith, R. H. The effects of shaming on guilt, shame, humiliation, and intentions to apologize. Poster presented at the 6<sup>th</sup> Annual Meeting of Society for Personality and Social Psychology, New Orleans, 2005.
- Smith, R. H., Campbell, G., Jackson, M. J., & Kim, S. H. How does shaming affect emotional reactions and reparative intentions? Poster presented at the annual meeting of the Society for Personality and Social Psychology, Los Angeles, CA, 2003.
- Kim, S.H. Transcending the group boundary: Effects of social value orientation and group membership on cooperation. Poster presented at the Midwestern Psychological Association, Chicago, 2000.
- Kim, S. H., Taylor, R.D., & Kraemer, P.J. Freshmen experience: Sources for their satisfaction and dissatisfaction. Paper presented at the First Annual Symposium on the Scholarship of Teaching at the University of Kentucky, 1999.
- Kim, S. H. The role of vengeance in conflict escalation. Paper given at the Processes of International Negotiation (PIN) Program of IIASA, Stockholm, Sweden, 1999.
- Kim, S. H. Subtle influence of a third party in negotiation processes. Paper given at 1998 International Institute for Applied Systems Analysis, The Paul H. Nitze School of Advanced International studies, Johns Hopkins University, 1998.
- Kim, S. H. Selling and buying “Harm” in Korea: Cultural differences in negotiation. Paper given at the International Institute for Applied Systems Analysis, The Paul H. Nitze School of Advanced International studies, Johns Hopkins University, 1998.
- Kim, S. H., & Johnson, A. The effects of common enemy and shared group identity. Poster presented at the Midwestern Psychological Association, Chicago, 1998.
- Taylor, R., & Kim, S. H. The senior comprehensive examination. Participant Idea Exchange presented at the 19th Annual National Institute on the Teaching of Psychology, St. Petersburg Beach, FL, 1997.
- Kim, S. H., Smith, R. H., & Lightner, R. The role of invidious comparisons and envy in revenge. Poster presented at the Midwestern Psychological Association, Chicago, 1996.
- Kim, S. H., Smith, R. H., & Rubin, J. Z. Revenge and conflict escalation. Poster presented at the annual meeting of American Psychological Association, San Francisco, 1991.
- Smith, R. H., Kim, S. H., & Parrot, W. G. Subjective unfairness and inferiority as predictors of hostile and depressive envy. Poster presented at the Midwestern Psychological Association, Chicago, 1991.
- Smith, R. H., Hilton, D., Kim, S. H., & Garonzik, R. Norms and the usefulness of distinctiveness

information in causal attributions. Poster presented at the annual meeting of American Psychological Association, Boston, 1990.

Kim, S. H., & Smith, R. H. The effects of reciprocity patterns and value orientations on cooperation. Poster presented at the annual meeting of the American Psychological Association, New Orleans, 1989.

Lamberti, M. J., Smith, R. H., Diener, E. F., & Kim, S. H. Rank among peers and life satisfaction. Poster presented at the annual meeting of the American Psychological Association, New Orleans, 1989.

### **Review Experience**

- *Emotions and Cognition*
- *Journal of Experimental Social Psychology*
- *Personality and Social Psychology Bulletin*
- *Negotiation Journal*
- *Social and Personality Psychology Compass*
- Book review for Allyn & Bacon Publishers

### **Grant Activities**

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| 2007      | Undergraduate Course Initiative Fund, University of Kentucky  |
| 2000      | Summer Special Faculty Research Fellowship, University of Kentucky<br>Amount: \$ 7500.00  |
| 1999-2000 | TLC/FACTS Center Faculty Associate Grant, University of Kentucky, (Co-PI)<br>Amount: \$ 2020.00   |
| 1999      | Travel Grant from Teaching and Learning Center, University of Kentucky<br>Amount: \$ 350.00   |
| 1998      | Summer Faculty Research Fellowship, University of Kentucky<br>Amount: \$4,000.00  |
| 1997-1998 | Grant for Improving Undergraduate Education in Psychology: Attrition, Graduation Rates, and Quality of Learning, University of Kentucky, (Co-PI)<br>Amount: \$5000.00 |

- 1997-1998 Grant for Improving Advising in Psychology from Undergraduate Studies, University of Kentucky, 1997-1998, (Co-PI)  
Amount: \$1,500.00
- 1997 Quality toward a Theoretical Model for Achieving Zero Defects in Manufactured Products, (Co-PI), Unfunded.
- 1997 Travel Grant from Teaching and Learning Center, University of Kentucky  
Amount: \$ 350.00
- 1997 Diversity Training Fund from Teaching and Learning Center, University of Kentucky  
Amount: \$800.00
- 1997-1998 Research Assistant Support Grant from College of Arts and Sciences, University of Kentucky  
Amount: \$ 720.00
- 1996-1997 Research Assistant Support Grant from College of Arts and Sciences, University of Kentucky  
Amount: \$ 800.00
- 1996 Travel Grant from Teaching and Learning Center, University of Kentucky  
Amount: \$ 350.00
- 1996 Global Grant from Office of International Affairs, University of Kentucky  
Amount: \$ 300.00

### **Workshops and Invited Talks**

- 2004 What American College Students want from teachers. Invited talk at the 2004 University Kentucky International Students Orientation.
- 2003 How to teach American College Students. Invited talk at the 2003 University Kentucky International Students Orientation.
- 2003 The role of culture on counseling: Individualism vs. collectivism. Invited talk at a 2003 graduate seminar course on multicultural and counseling.
- 2001 Cultural differences in higher education: American classroom simulation. Invited talk at the 2000 University Kentucky International Students Orientation.
- 2000 Cultural differences in higher education: American classroom simulation. Invited talk at the 2000 University Kentucky International Students Orientation.

- 1999            Talk on culture and violence given at the 1999 Annual Conference on Cultural Competency.
- 1999            Cultural differences in higher education: American classroom simulation. Invited talk at the 1999 University Kentucky International Students Orientation.
- 1998            International negotiation and mediation workshop, 1998 International Institute for Applied Systems Analysis at The Paul H. Nitze School of Advanced International studies, Johns Hopkins University.
- 1998            Multiculture workshop on counseling and therapy, 1998 (Sponsors: Department of Psychology and the Jesse G. Harris Psychological Services Center, University of Kentucky).
- 1998            Asian culture and counseling. Invited talk at a 1998 graduate seminar course on multiculturalism and counseling.
- 1995            Dispute management. Invited talk at the 1995 Kentucky Academy of Trial Attorneys Meeting.

**Service**

**Professional Service**

- 2008-present    Steering Committee Member for the University of Kentucky's Center for Manufacturing's Research Program on Sustainable Systems
- 1995-present    International Editorial Board Member of *Negotiation Journal*
- 1997-1998      Planning committee member for the 1998 SESP (Society of Experimental and Social Psychology) Meeting.
- 1995            Contributor to the 1995 Annual KPA (Kentucky Psychological Association) "Psych Bowl"

**University Service**

- 2007-present    Member of University Senate
- 2007            Mentor of Chellgren Fellowship Program
- 2007            A & S Freshmen Welcome Event
- 2006-2007      Search Committee Member for Vice President for Institutional Diversity

2006	Search Committee Member for the A & S Assistant Dean of Enrollment Management
2004-2007	Faculty Server for the Finals Midnight Crunch Brunch
2004	Faculty Judge for the International Studies Scholarship Applications
2004-2005	Arts and Sciences Educational Policy Committee Member
2003-2004	Chair of the Arts and Sciences Curriculum Committee (Area B: Social and Behavioral Sciences)
2002-2004	Arts and Sciences Council Member, University of Kentucky
2002-2003	Arts and Sciences Majors Committee Member, University of Kentucky
1999-2003	Faculty judge for the Oswald Research and Creativity Awards, University of Kentucky
1999	Advisory Board Member of the Teaching and Learning Center, University of Kentucky
1999	Organizing Committee Member for the Annual Symposium of the Scholarship of Teaching, University of Kentucky
2000	Reviewer for the TLC/FACTS Center Faculty Associate grant proposals, University of Kentucky
2000	Contributor to the International TA Orientation, University of Kentucky
1999-2000	Contributor to the International Students Orientation, University of Kentucky
1998-2000	Panelist for diversity issues on the UK campus at the New Faculty Orientation, University of Kentucky
1998-2000	Reader for UK scholarship applications, University of Kentucky
1998-2000	Faculty Judge for the Gains Fellows, University of Kentucky
1996-1998	Micro-teach group leader for the University T.A. Orientation, University of Kentucky
1996-1997	Contributor to summer advising sessions, University of Kentucky
1996-1998	Contributor to recruitment sessions for merit scholars, University of Kentucky

1995 Contributor to the UK & YOU Program, University of Kentucky

### **Departmental Service**

2009-present Chair of Undergraduate Effectiveness Committee Member

2009-present Curriculum Committee Member

2004-2008 Undergraduate Effectiveness Committee Member

2003-present Director of Undergraduate Studies

2003 Psychology Chair Search Committee Member, University of Kentucky

2002-2008 Chair for the Curriculum Committee

1999-2000 Senior Comprehensive Examination Committee Member, Department of Psychology, University of Kentucky

1999-2000 Curriculum Committee Member, Department of Psychology, University of Kentucky

1998-1999 Library Liaison, Department of Psychology, University of Kentucky

1997-1998 Special Awards & Teaching Committee Member, Department of Psychology, University of Kentucky

1997-1998 PSI CHI faculty sponsor, Department of Psychology, University of Kentucky

1996-1997 Curriculum Committee Member, Department of Psychology, University of Kentucky

1996-1997 Course Proposal Committee (Chair for the Social/Cultural Processes Committee), Department of Psychology, University of Kentucky

1995-1996 Computer Advisory Committee Member, Department of Psychology, University of Kentucky

1995-1996 Special Awards & Teaching Committee Member, Department of Psychology, University of Kentucky

### **Professional Memberships**

Society for Personality & Social Psychology

International Association for Conflict Management

